

# Forecasting Tool - SKY Product

Last Modified on 04/07/2026 11:04 am CDT

Use the Forecasting Tool in SKY Product to manually input or modify forecasted inventory quantities. These will be stored over a 12 period timeline within a filterable database to assist with future purchasing decisions.

Input Products and quantities to generate a forecasting report.

## Overview

In the *Overview* section, choose the *Location* and *Year*, then choose **Apply**.

### Overview

Enter Location and Year

Location:  Year:  **Apply**

## Products

In the Products section, search for and add Products for the report by selecting **Search Products**. A **grid** of Products display. Use the checkboxes to indicate which Products to include.

Use the **Filters** button below the **X** to search within a specific *Location/Department*. The button next to the **Filters** button can be selected to show which Products have been checked. The number on this button indicates how many Products are currently selected.

Search Products

Search...

Show Selected 2

Departments: Dry Fert -00 (ID: 00000 | Location: 000000)

Classifications: Active Ingredients Manufacturer

Prod. ID	Product Name	Dept. ID	Department Name	Units	On Hand
<input checked="" type="checkbox"/>	Potash	DFrt00	Dry Fert -00	Lbs	260434.468
<input type="checkbox"/>	Lime	DFrt00	Dry Fert -00	Tons	6.000
<input type="checkbox"/>	Filler	DFrt00	Dry Fert -00	Lbs	72000.000
<input type="checkbox"/>	ESN_Urea	DFrt00	Dry Fert -00	Tons	590.000
<input checked="" type="checkbox"/>	Dap	DFrt00	Dry Fert -00	Lbs	46577.340
<input type="checkbox"/>	BlendedDry	DFrt00	Dry Fert -00	Lbs	5500.000

Items per page: 50

Save & Close

Once Products have been checked, select the **X** to close the window.

In the *Products* grid that displays, enter the *Quantity* (quantities expected to be sold) for each month. To remove a

Product from this grid, choose the **Delete** icon. **Clear Row** can be selected to zero out each month for that Product. As *Quantities* are entered, the *Sum of Months* column updates with a running balance.

Use the filters above the grid to show only those from certain *Departments*, in specific *Classifications*, with certain *Active Ingredients*, or from a specific *Manufacturer*.

Department				Classification				Active Ingredients				Manufacturer							
																✕ 0	👁 0	% Export	⋮
Product Name	Prod. ID	Dept. ID	Amount on Hand	Sum of Months	Month 1	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...				
Dap (18-46-0-...)	Dap	DFr100	107,784,524 Lbs	1,706	<input type="text" value="Quantity 100,000"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<a href="#">Clear Row</a>		
Potash (0-0-...)	Potash	DFr100	75,642 Lbs	--	<input type="text" value="Quantity"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>	<input type="text" value="C"/>		<a href="#">Clear Row</a>		

When finished entering *Quantities*, select **Save**.