

# Forecasting Tool - SKY Product

Last Modified on 06/08/2026 2:18 pm CDT

Use the Forecasting Tool in SKY Product to manually input or modify forecasted inventory quantities. These will be stored over a 12 period timeline within a filterable database to assist with future purchasing decisions.

Input Products and quantities to generate a forecasting report.

Information regarding related SKY Analytics dashboards can be found here:

- [Inventory Forecast Dashboard](#)
- [Forecasted Sales Dashboard](#)

## Overview

In the *Overview* section, choose the *Location* and *Year*, then choose **Apply**.

### Overview

Enter Location and Year

Location Main Plant	Year 2025	<a href="#">Apply</a>
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## Products

In the Products section, search for and add Products for the report by selecting **Search Products**. A [grid](#) of Products display. Use the checkboxes to indicate which Products to include.

Use the **Filters** button below the **X** to search within a specific *Location/Department*. The button next to the **Filters** button can be selected to show which Products have been checked. The number on this button indicates how many Products are currently selected.

### Search Products

Search...

Departments: Dry Fert-00 (10, Street) | Location: 00MAIN

Classifications: Active Ingredients: Manufacturer:

Prod. ID	Product Name	Dept. ID	Department Name	Units	On Hand	
<input checked="" type="checkbox"/>	Potash	Potash (0-0-60)	DFrt00	Dry Fert-00	Lbs	260434.468
<input type="checkbox"/>	Lime	Lime Tons	DFrt00	Dry Fert-00	Tons	6.000
<input type="checkbox"/>	Filler	Dry Filler	DFrt00	Dry Fert-00	Lbs	72000.000
<input type="checkbox"/>	ESN_Urea	ESN Urea (44-0-0)	DFrt00	Dry Fert-00	Tons	590.000
<input checked="" type="checkbox"/>	Dap	Dap (18-46-00)	DFrt00	Dry Fert-00	Lbs	465577.340
<input type="checkbox"/>	BlendedDry	Blended Dry Fertilizer	DFrt00	Dry Fert-00	Lbs	5400.000

Items per page: 50

Save & Close

Once Products have been checked, select the **X** to close the window.

In the *Products* grid that displays, enter the *Quantity* (quantities expected to be sold) for each month. To remove a Product from this grid, choose the **Delete** icon. **Clear Row** can be selected to zero out each month for that Product. As *Quantities* are entered, the *Sum of Months* column updates with a running balance.

Use the filters above the grid to show only those from certain *Departments*, in specific *Classifications*, with certain *Active Ingredients*, or from a specific *Manufacturer*.

Department: Classification: Active Ingredients: Manufacturer:

Product Name	Prod. ID	Dept. ID	Amount on Hand	Sum of Months	Month 1	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	Mo...	
Dap (18-46-0...	Dap	DFrt00	107,784.524 Lbs	1,706	Quantity 100,000															
Potash (0-0-...	Potash	DFrt00	75,642 Lbs	--	Quantity	C	C	C	C	C	C	C	C	C	C	C	C	C	C	C

When finished entering *Quantities*, select **Save**.