

# Sales Commission Dashboard

Last Modified on 04/10/2025 9:03 am CDT

This dashboard honors User restrictions based on login Location.

Sales Commission

Printable Detail All

Printable Detail CY

Salesperson Summary

Sales Commission

Dashboard honors user restrictions based on login location.  
Select a Salesperson from the Salesperson filter to get started.

Invoice Nu...	Invoice Date	Pay Date	Customer ID / Name	Depart...	Product ID / Name	Salesperson	Qty	Revenue	Cost	Profit	Avg. Margin / % M...
1201067	03-05-20		239873/Larry Baker	Bag00	10-10-10Bg/Bagged Fert...	CroJam/James Croney	20.00	\$75.00	\$75.00	\$0.00	0%
1201039	02-19-20	03-05-20	239873/Larry Baker	SmSd00	Clover/Clover Seed	CroJam/James Croney	2.00	\$365.50	\$190.77	\$174.73	92%
1201040	02-19-20	03-05-20	239873/Larry Baker	SmSd00	Clover/Clover Seed	CroJam/James Croney	9.00	\$1,644.75	\$858.47	\$786.28	92%
1201058	03-05-20	03-05-20	239873/Larry Baker	SmSd00	Clover/Clover Seed	CroJam/James Croney	4.50	\$822.38	\$429.24	\$393.14	92%
1201058	03-05-20	03-05-20	239873/Larry Baker	DFrt00	Dap/Dap (18-46-00)	CroJam/James Croney	8,215.00	\$1,689.70	\$1,507.67	\$182.03	12%
1201064	03-05-20	03-05-20	239873/Larry Baker	DFrt00	Dap/Dap (18-46-00)	CroJam/James Croney	1,250.00	\$257.11	\$229.41	\$27.70	12%

## Purpose

The Sales Commission dashboard can be used to run Salesperson commissions by Salesperson, by Paid, and by Margin. Upon opening the dashboard, a *Salesperson* must be selected to view information.

## Details

Filter by *Salesperson*, *Customer*, *Product*, *Fiscal Year*, *Fiscal Month*, *Paid/Sold*, and *Margin/%Markup*. Additionally, sort by *Customer*, *Salesperson*, and *Product*.

By default, the filter shows data for the current fiscal year and fiscal month. Select *All Years* under the *Show Sales Commission by filter* to view data across selected fiscal years and fiscal months.

**Note:** Before choosing the *All Years* option, it is recommended to first select the specific *Fiscal Year(s)* and *Fiscal Month(s)*.