

# Spot Priced Contracts

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Agvance Grain has the ability to create and use Priced Purchase Contracts that are designated as Spot. Spot is pricing at the moment of delivery or pricing of grain at current market value for grain that has already been delivered. The new Spot Contract provides the ability to attach Discount Schedules, a Cash Price, a Futures Price, Basis, and a Futures Month directly to a specific transaction as the transaction is being created. Spot Contracts can be created quickly and easily where the contract would be applied. This gives added freedom to continue to add the transaction with a selected Schedule and prices tied to that transaction. The Spot Priced Contracts do not have to be signed, as they are pricing on the spot.

## How to Use Spot Contracts

Spot Contracts are used for a specific price amount but not for a specific amount of grain. When the contract is created, it will show zero units but will include a price per unit. As units are applied to the contract via Scale Tickets, Assemblies, or Settlements, the contracted units will increase. The *Contract Status* will be set to *Closed* but could have more units applied to it. The Spot Contract will allow a *Basis Price* to be tied to the spot units. If a spot price is applied to a Scale Ticket, Assembly, or a Settlement without using a Spot Contract, the Spot Purchase Basis Price cannot be tracked.

**Contract** s1  Contract Signed Signature Date  <Salesperson>  Origin Contract

<Customer ID> AndBa Barry Anderson Location  Location

<Commodity>  ? Contract Quantity  Bid Criteria

Original Contract Quantity  <Destination>

Date Established 03/21/20... Quantity Received   Direct Ship

Expire Date  Qty Remaining  Linked Qty

Price By Date  Unlinked Qty

Contract Type  Contract Format Plain Paper 1 MOT

Contract Status Open Futures Price  Futures Month  Pricing Note

Cash Price  Basis Price  Exchange

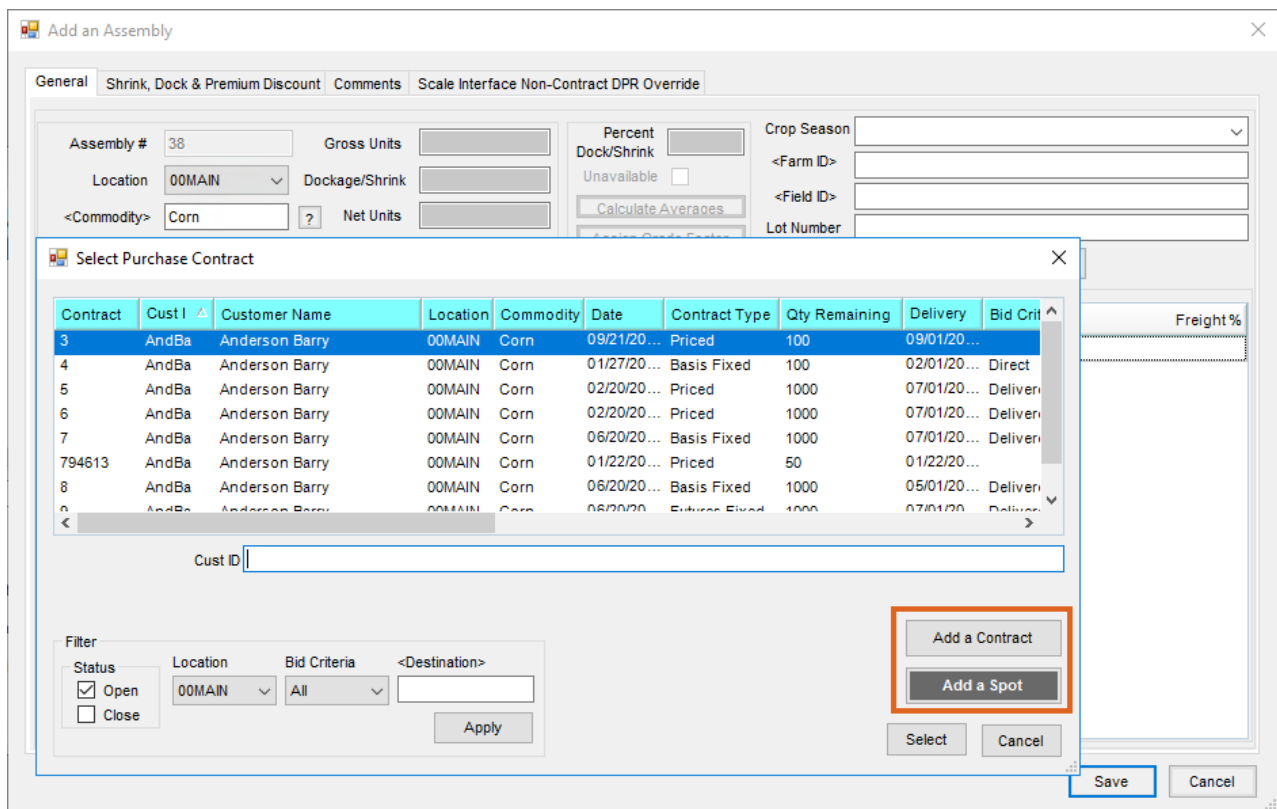
Spot  FOB

	<Grading Factor>	<Schedule>	Start Delivery	Complete Delivery	Quantity
1			03/21/20...	03/21/20...	0.00
2					
3					
4					
5					

Assign Buyer Signature  Print Contract on Save

With a Spot Contract, Premium/Discount tables can be applied when adding a Settlement. This is helpful for Commodities where pricing by Grade Result Schedules is done with the Settlement.

Spot Price Contracts can be added in different areas of the Grain module. One location is the Scale Ticket Interface when selecting an Assembly. Not only can an Assembly be added, but a Spot Contract (or a regular Purchase Contract) can be added as well.

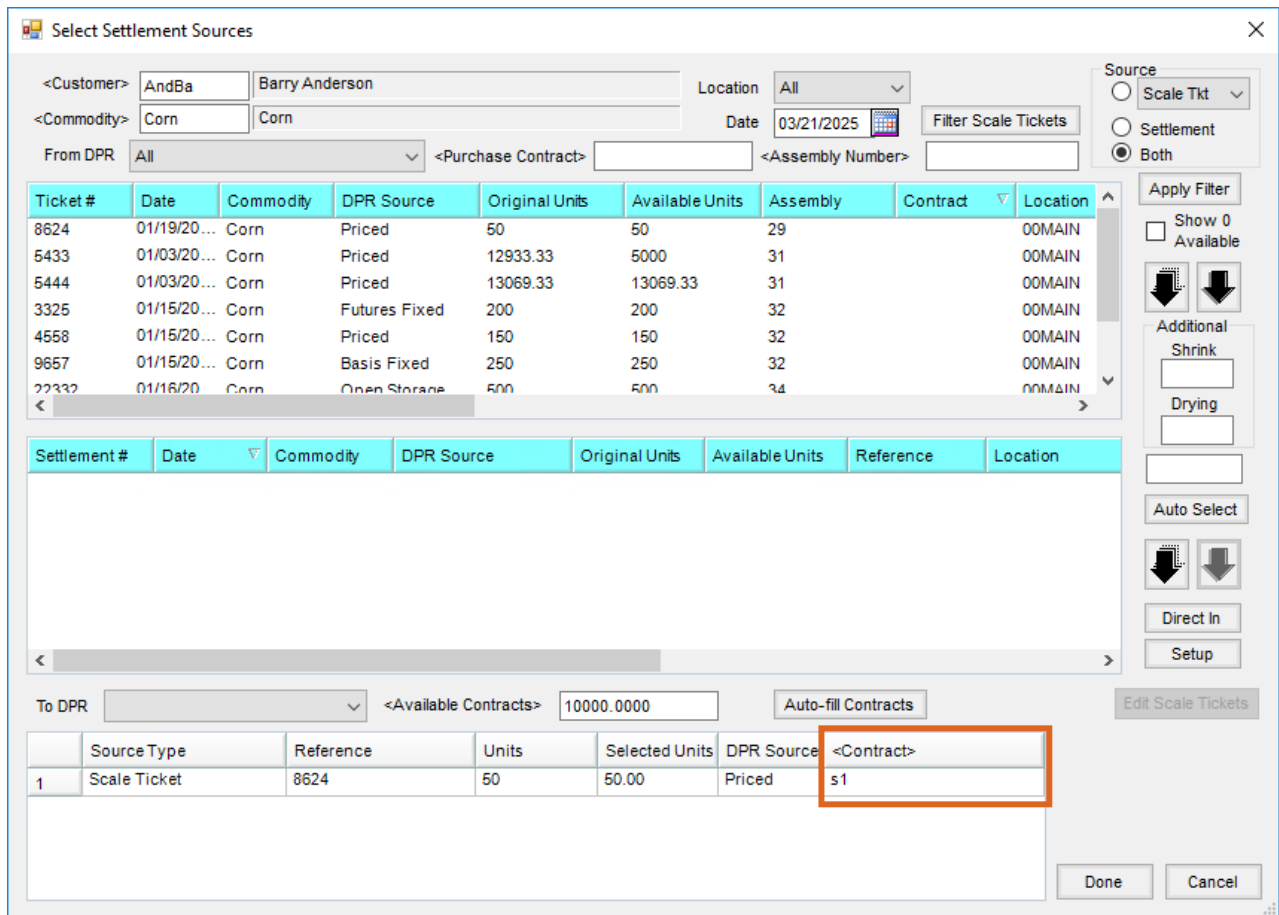


This allows the scale operator to add the Spot Contract when asked to do so at the scale. Spot Contracts can also be created when importing the Scale Tickets through the same manner (going through the Assembly selection and adding an Assembly Sheet). If the scale operator is not allowed to make contracts, this will allow whomever is performing the import to add the contract.

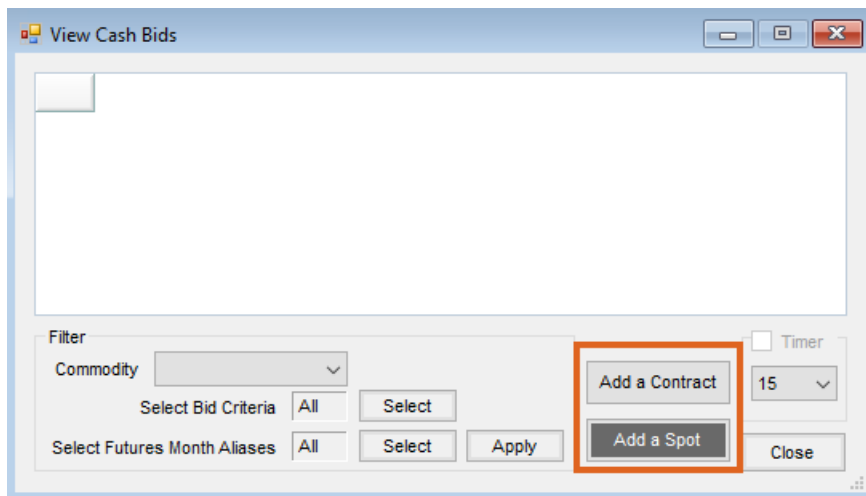
Spot Priced Contracts can also be entered by selecting **Add** at *Operations / Purchase Contracts*. On the *Add Purchase Contract* window, select the *Spot* option. This will allow anyone with access to Purchase Contracts to make a Spot Priced Contract.

The Spot Contract can be applied to an Assembly for units already delivered or to be delivered.

The Spot Contract can also be added or selected when adding a Settlement.



A Spot Contract can also be added from the View Cash Bids utility.



This will allow the grain merchandiser to monitor current cash bids and also keep up with adding Purchase and Spot Contracts. When a farmer inquires about price, the merchandiser will have the price readily available and, if the merchandiser needs to create a Spot or regular Purchase Contract, all that is needed is to highlight the cell that representing the Bid Criteria for the required Futures Month and select **Add a Contract** or **Add a Spot**. The Commodity, Bid Criteria, and Cash, Basis and Futures Price will default into the contract with the remaining information needing to be completed by the merchandiser.

Reports are also available to help isolate Spot Contracts. These reports can be found in the *Purchase Contract* area as well as on the Daily Transaction Report (*Grain Reports / DPR Activity*) by selecting *Spot Purchases*.