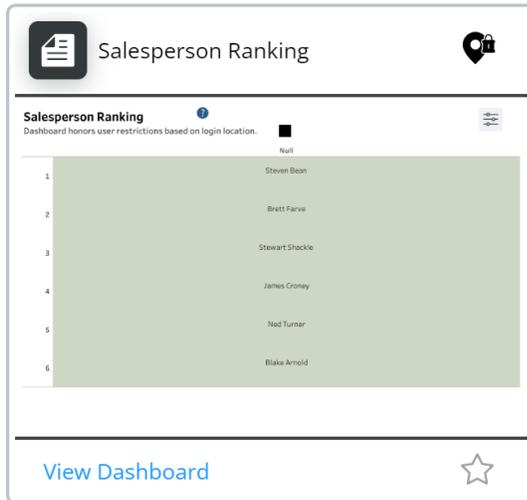


Salesperson Ranking Dashboard

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Purpose

The Salesperson Ranking dashboard displays a year over year ranking of salespeople based on their total sales. The information displayed is based on the salesperson included on the Invoice.

Details

The Sales Totals reflect YTD information, so the *Current Year* column is not a complete year.

The color on the visualization represents how many spots up or down a salesperson moved from the previous year. The darker the shade of green, the more spots they moved up. The darker the red, the more spots they moved down from the previous year.

On the desktop view, the salesperson ranking displays for the previous 5 years. On the tablet view, the salesperson ranking displays for the previous 3 years. Additional years can be selected from the *Fiscal Year* filter.