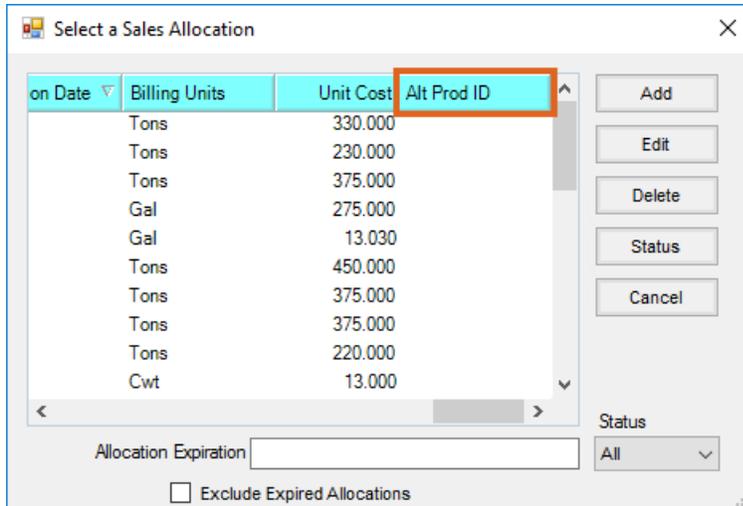


Sales Allocations

Last Modified on 02/05/2024 12:02 pm CST

The *Alternate Product ID* is available at the *Select a Sales Allocation* window at *Hub / Setup / Sales Allocations*.



This area is optionally used to allocate product at a specific price for use on Sales Orders. Allocations interact with Sales Orders in Planning and also Mobile Sales.

Allocation Number: 25

Allocation Start Date: 10/01/2023

Allocation Expiration Date: 12/31/2023

<Product>: Dap (18-46-00)

Quantity: 400000 Lbs

Selling Price \$: 400 / Tons

<Unit Cost>: 330

Storage Location:

Booking Start Date: 10/01/2023

Booking Expiration Date: 12/31/2023

Reference Number:

Comments:

Salespeople:

	<ID>	Name	Quantity
1	ArnBla	Blake Arnold	200000.000
2	BeanSt	Steven Bean	150000.000

Status: Open

Buttons: Save, Cancel

- **Allocation Start Date** – Enter the date of the Allocation.
- **Allocation Expiration Date** – Enter the expiration date for the Allocation.
- **Product** – Double-click to choose Product to be offered at special pricing.
- **Quantity** – Enter the amount offered at the special price.
- **Selling Price** – Enter the price of the offer.
- **Unit Cost** – Enter the cost of the Product being allocated or double-click to select the price from the Price Levels saved on the Product.
- **Storage Location** – Enter where the Product is stored.
- **Booking Start Date** – Enter the date the offer starts.
- **Booking Expiration Date** – Enter the last day the offer is valid.
- **Reference Number** – Enter the offer reference number.
- **Comments** – Optionally enter any comments for the Allocation.
- **Salespeople** – Double-click on *ID* in the grid to select the salespeople who are able to use this Sales Allocation. Once salespeople are selected, enter the quantity allocated per Salesperson. The sum of the *Quantity* column must equal the *Quantity* entered on the Allocation.
- **Status** – *Open*, *Closed*, or *Both* are available statuses to select. Only *Open* Sales Allocations are available for

selection when entering Sales Orders.