

Sales Allocations

Last Modified on 03/19/2026 3:44 pm CDT

The *Alternate Product ID* is available at the *Select a Sales Allocation* window at *Hub / Setup / Sales Allocations*.

on Date	Billing Units	Unit Cost	Alt Prod ID
	Tons	330.000	
	Tons	230.000	
	Tons	375.000	
	Gal	275.000	
	Gal	13.030	
	Tons	450.000	
	Tons	375.000	
	Tons	375.000	
	Tons	220.000	
	Cwt	13.000	

This area is optionally used to allocate product at a specific price for use on Sales Orders. Allocations interact with Sales Orders in Planning and also Mobile Sales.

Edit Sales Allocation

Allocation Number: 25

Allocation Start Date: 10/01/2023

Allocation Expiration Date: 12/31/2023

<Product>: Dap (18-46-00)

Quantity: 400000 Lbs

Selling Price \$: 400 / Tons

<Unit Cost>: 330

Storage Location:

Booking Start Date: 10/01/2023

Booking Expiration Date: 12/31/2023

Reference Number:

Comments:

Salespeople:

<ID>	Name	Quantity
1	Blake Arnold	200000.000
2	Steven Bean	150000.000

Status: Open

Buttons: Save, Cancel

- **Allocation Start Date** – Enter the date of the Allocation.
- **Allocation Expiration Date** – Enter the expiration date for the Allocation.
- **Product** – Double-click to choose Product to be offered at special pricing.
- **Quantity** – Enter the amount offered at the special price.
- **Selling Price** – Enter the price of the offer.
- **Unit Cost** – Enter the cost of the Product being allocated or double-click to select the price from the Price Levels saved on the Product.
- **Storage Location** – Enter where the Product is stored.
- **Booking Start Date** – Enter the date the offer starts.
- **Booking Expiration Date** – Enter the last day the offer is valid.
- **Reference Number** – Enter the offer reference number.
- **Comments** – Optionally enter any comments for the Allocation.
- **Salespeople** – Double-click on *ID* in the grid to select the salespeople who are able to use this Sales Allocation. Once salespeople are selected, enter the quantity allocated per Salesperson. The sum of the *Quantity* column must equal the *Quantity* entered on the Allocation.
- **Status** – *Open*, *Closed*, or *Both* are available statuses to select. Only *Open* Sales Allocations are available for

selection when entering Sales Orders.