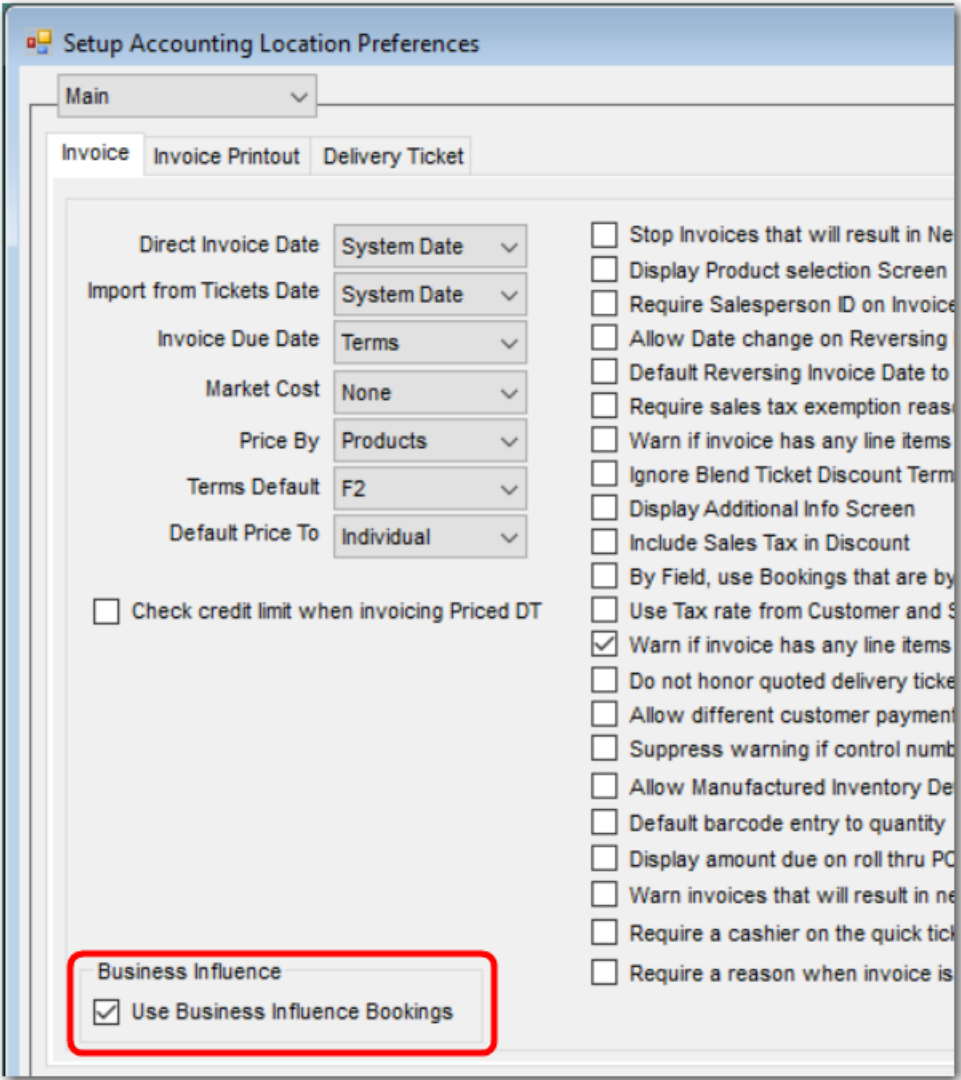


# Business Influences on Bookings

Last Modified on 08/08/2022 2:37 pm CDT

Larger customers or companies may have a business relationship with other accounts such as other customers, farms or entities. They want these accounts to be billed separately but they want to book all the product under the main account because at the time the product is booked, it is unknown how much the individual accounts will need. Business Influences on Bookings gives the ability to have a single, large contract for the main customer, farm or company account and then use it for their related accounts.

First, on the *Setup / Location Preferences / Invoice* tab, enable the *Use Business Influence Bookings* preference.



To use Business Influences, some set up is required. For information about this process, please see [Business Influence Setup](#).

After Business Influences are established, when adding a Booking, select the *Business Influence*.

Add Booking #22 Customer 1 of 1

| Splits        | Customer ID             | 1Cryst | ?    | Regular  | PrePay | Credit Limit |
|---------------|-------------------------|--------|------|----------|--------|--------------|
| Customer Name | Crystal Creek Farms, In |        | 0.00 | 16660.00 | 0      |              |
| Field ID      |                         |        | ?    |          |        |              |
| <Comments>    |                         |        |      |          |        |              |

Book Date: 04/05/2018  
 Start Date: / /  
 Expiration Date: / /  
 Price By: Products  
 Price Default: Individual  
 Terms: Book

Generic Prepay

Price Level:   
 Prepay Amount:   
 Business Influence: Partnership

| <Product Name>    | Quantity  | Inv | Levl | P                        | Dwn                      | <Unit \$> | Bill U | Total \$ | S# | <%>     | Your Share | <Amt Paid> |
|-------------------|-----------|-----|------|--------------------------|--------------------------|-----------|--------|----------|----|---------|------------|------------|
| 1 Dap (18-46-00)  | 20000.000 | Lbs | List | <input type="checkbox"/> | <input type="checkbox"/> | 450.000   | Tons   | 4500.00  | 1  | 100.... | 4500.00    | 0.00       |
| 2 Potash (0-0-60) | 20000.000 | Lbs | List | <input type="checkbox"/> | <input type="checkbox"/> | 350.000   | Tons   | 3500.00  | 1  | 100.... | 3500.00    | 0.00       |

Total Booked: 8000.00

The Booking can then be used at invoicing by the original customer on the Booking, or by any of the customers listed in the Business Influence group.

Bookings default in to be used on Invoices under the normal Booking hierarchy rules with Business Influence Bookings checked last. If a Business Influence Booking is available for a line item, it displays as *View*. At the *Booking Detail* screen, the **Bus. Inf. Bookings** button displays in red.

Booking Detail for Line Item - Unleaded Gasoline

| Product Name      | Customer % | Share | Quantity | Level  | List Price | Share \$ |
|-------------------|------------|-------|----------|--------|------------|----------|
| Unleaded Gasoline | 100.0000   | 32    | View     | 4.0510 | 129.63     |          |

Available Bookings ----Current Booking Status----

| Date       | Booking # | Field ID | Product          | Quantity | Price | Total \$ | P | LI | S |
|------------|-----------|----------|------------------|----------|-------|----------|---|----|---|
| 04/03/2018 | 20        | /        | Unleaded Gaso... | 2000.000 | 2.290 | 4580.00  | N | 1  | 0 |

Prepay Status:  Show not Active Bookings

Not Paid Book #

**Bus. Inf. Bookings** Show Products Unbook Line UnBook Invoice Book Invoice Prepay Book Only Done Cancel

Clicking the button allows the desired Business Influence Booking to be selected.

Only unpaid Bookings with a Business Influence selected are recognized at the time of invoicing. A Business Influence may be selected on a paid Booking but will not be available to use on an Invoice by anyone except the customer on the Booking.