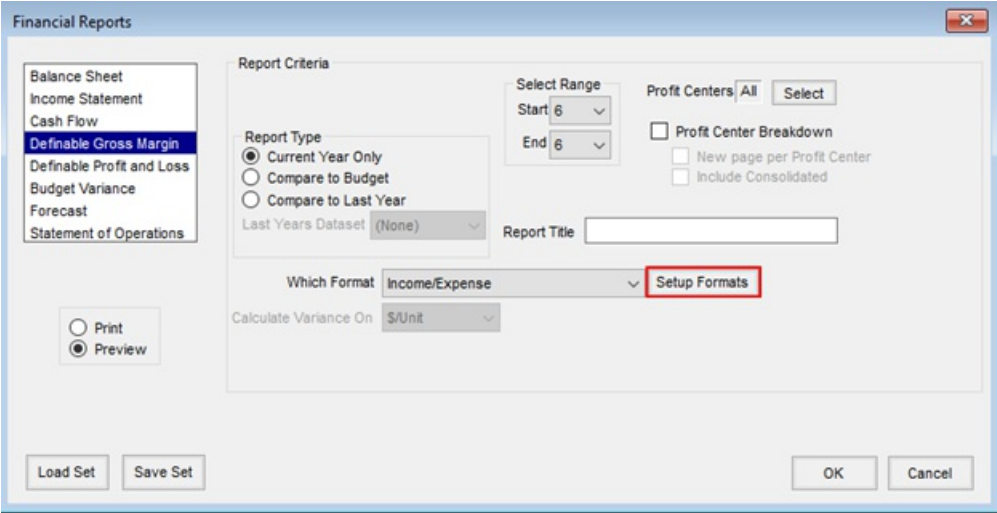


Definable Gross Margin Report

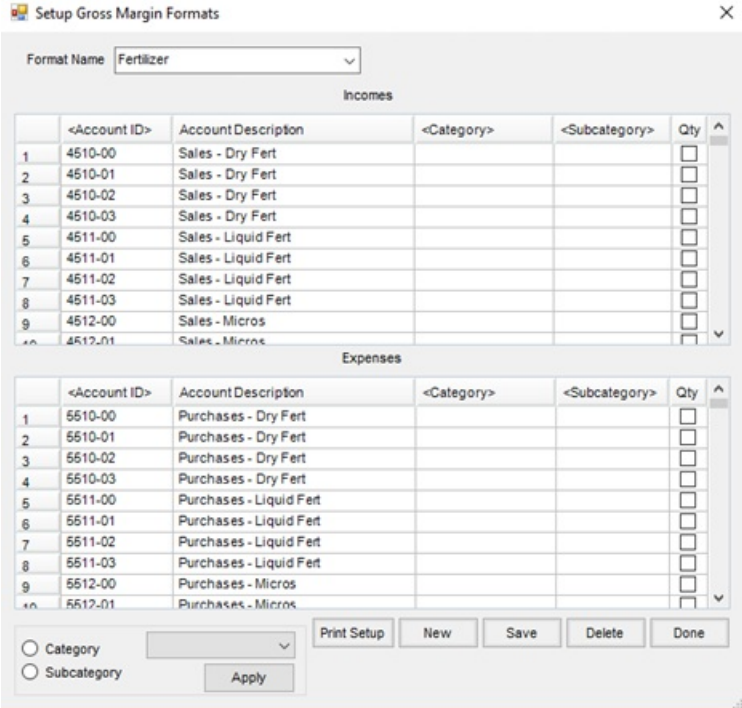
Last Modified on 12/30/2021 3:26 pm CST

The Definable Gross Margin Report is found in *Accounting / Reports / General Ledger / Financial Reports* and can be run three different ways. The options include *Current Year Only*, *Compare to Budget*, or *Compare to Last Year*. The report criteria also include a fiscal month range and *Profit Center* selection.

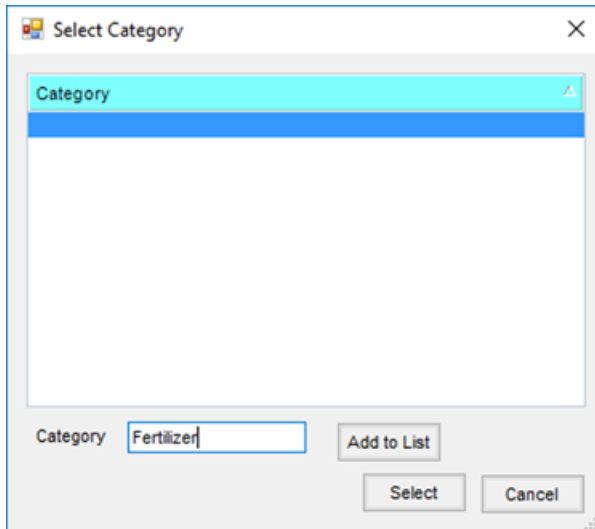
To run this report, a format must be set up. Multiple formats may be set up to accommodate various reporting needs. To do so, select **Setup Formats**.



The *Setup Gross Margin Formats* window displays. Enter a *Format Name* for the format being created. In the *Incomes* grid, double-click in the *Account ID* field to choose the income accounts for the Inventory Departments to display on the report. Select the corresponding expense accounts in the *Expenses* grid.



The *Category* and *Subcategory* are definable and can be set up by double-clicking in the *Category* column heading. In the *Select Category* window, enter the name of the *Category* and select **Add to List**. This will then be available to choose from the drop-down in the *Setup Format* window. The *Subcategory* works the same way and both are used to help sort the report.



The following are examples of the report printout. The report can be for as many categories and subcategories needed.

SSI Ag Supply & S
 123 N. South St
 Shelbyville, IL 62
 Gross Margin Report for Fisi
 Format: Fertilize

-----Current-----

<u>subcategory</u>	Quant.	Sales			Profit		
		Sold	Sales(\$)	\$/Unit	Cost(\$)	Profit(\$)	/Unit Margin
Dry	0		11,528	0.000	46,607	-35,079	0.000 -304.29
Liquid	0		10,392	0.000	8,546	1,846	0.000 17.76
Fertilizer	0		21,920	0.000	55,153	-33,233	0.000 -151.61
Grand Total	0		21,920	0.000	55,153	-33,233	0.000 -0.60

category

SSI Ag Supply & Services
 123 N. South Street
 Shelbyville, IL 62565
 Gross Margin Report for Fiscal Month 1 to 3
 Format: EOM

-----Current-----

Application	Quant. Sold	Sales(\$)	\$/Unit	Cost(\$)	Profit(\$)	Profit /Unit	Margin
Application	0	2,579	0.000	0	2,579	0.000	100.00
Chemical	0	83,791	0.000	96,692	-12,901	0.000	-15.40
Chemicals	0	83,791	0.000	96,692	-12,901	0.000	-15.46
Fertilizer	0	72,365	0.000	92,967	-20,602	0.000	-28.47
Misc	0	17,173	0.000	15,717	1,456	0.000	20.12
Diesel	0	2,974	0.000	5,104	-2,130	0.000	-71.62
Gas	0	975	0.000	826	147	0.000	15.08
Propane	0	410	0.000	300	110	0.000	26.83
Petroleum	0	4,359	0.000	6,232	-1,873	0.000	-42.97
Grand Total	0	180,267	0.000	209,608	-29,341	0.000	-0.14

subcategory
 category