

Default Salesperson Hierarchy for Imported Energy Tickets

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The following steps outline Agvance's process to populate the *Salesperson* field on an Invoice created by importing an Energy Ticket:

1. The Energy Tank for the salesperson is referenced first.
2. If a salesperson does not exist on the Tank, the Ship To address is used.
3. If there is no salesperson on the Ship To address, the customer file is used. In the case of a split Invoice, the first customer in the Bill Split is used to determine the salesperson.
4. If there is no salesperson on the customer file, the *Salesperson* field will not populate but may be manually entered.