

Seed Discount and Rebate Management

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Maintaining correct costs on seed product can be a challenge because of discounts and rebates offered by seed vendors. See three methods of handling these rebates and discounts to keep the product costs as accurate as possible throughout the season.

Method 1 – Used when discounts/rebates are received at the end of the season.

Method 2 – Used for early pay discounts or prepay discounts.

Method 3 – Using purchase add-on charges to track discounts and rebates.