

Sales Orders - SKY Order





Last Modified on 04/17/2025 10:51 am CDT

All Sales Orders are displayed including the *Ticket #, Date, Customer, Location, and Status*.

Note: Sales Orders must be enabled in [SKY Admin](#) before they can be viewed in SKY Order.

Select the **Ellipsis** icon for any Sales Order to *Edit Sales Order, View PDF, Download PDF*, or choose *Delete* to permanently remove that Sales Order. Once deleted, the Sales Order cannot be recovered.

For Sales Order Contracts, a *Download Contract* option is available under the **Ellipsis**.







Blends	Plans	Sales Orders	Bookings	Deliveries	Work Orders
<div>Q Search...</div>					
	Ticket # 48	Date 08/24/2023	Customer Barry Anderson	Location SSI Farm Services - IL	Status Offered
	Ticket # 47	Date 11/02/2022	Customer Barry Anderson	Location SSI Farm Services - IL	Status Offered
	Ticket # 46	Date 11/02/2022	Customer Samuel Zuzzle	Location SSI Farm Services - IL	Status Approved
	Ticket # 45	Date 11/02/2022	Customer Samuel Zuzzle	Location SSI Farm Services - IL	Status Offered

Add/Edit a Sales Order

Sales Orders can be added by selecting **+ Add Order** at the bottom right corner of the page then choosing **+ New as Sales Order**. To edit an existing Sales Order, choose the **Ellipsis** then select *Edit Sales Order*.

Note: If editing an existing Sales Order, the *Location* and *Customer or Field* information cannot be modified other than adding a *Ship To* if applicable.

Use the navigation on the left to move to different sections of the Sales Order.

	Location
	Customer or Field
	Order Details
	Products
	Pricing
	Notes

Sales Order

Location

1. Select the *Location* for the Sales Order.

Location

Location *

SSI Farm Services - IL

Customer or Field

1. Under *Customer or Field*, choose **+ Add Customer** or **+ Add Field**. A **grid** of Customers (or Fields) displays. Use the *Search* field to find the specific Customer or scroll through the list. A maximum of eight Customers may be added. If adding by Field, only one Field can be selected. The **Filters** button to the far right of the *Search* bar can be used to narrow down the list of Customers.

Customer Search

anderson

Show Selected 0

A maximum of 8 customers may be added to an order.

Location

State

County

☐ Grower

Fields
All

Classifications

0

0

Export

...


Favorites...	Customer ID	Customer Name	Address	City	State	Zip	Salesperson	Phone	
<input checked="" type="checkbox"/>	★	AndBa	Barry Anderson	2220 N 1000 Rd E	Assumption	IL	62510	Farbre	217-226-2332
<input type="checkbox"/>	238967	Avery Argento	3 W Belmont Ave	Anderson	IN	46016	--	765-589-6236	
<input type="checkbox"/>	237621	Trista Billen	9 Mill Rd	Anderson	IN	46016	--	765-980-1309	
<input type="checkbox"/>	238558	Mora Cauffman	26 E Main St	Anderson	IN	46013	--	765-386-2840	
<input type="checkbox"/>	238565	Emmaline Cibrian	5 Andersonville Rd	Moline	IL	61265	--	309-625-6002	

Items per page: 50

1 of 1

Select & Close

2. The **Show Selected** button next to the *Search* bar is enabled after choosing the Customer(s). The number indicates how many Customers are currently checked. Selecting the button filters the grid to show only the selected Customers.
3. Once the Customers are selected, choose **Save & Close**.
4. A *Ship To* can optionally be added if applicable.

Customer	Split %	Ship To	Remove
Barry Anderson	100.0000	Ship To	

[+ Add Customer](#)

Order Details

1. The *Order Number* will default once the Location has been selected.
2. The *Salesperson* defaults as the Salesperson selected on the User profile in SKY Admin but can be adjusted.
3. The *Order Date* automatically displays today's date but can be modified if needed.

Order Number 49	Salesperson Blake Arnold	Order Date* 9/24/2024	Estimated Delivery Date* 10/15/2024
Could change depending on company preferences			
Type* Pickup	Payment Term 2/10 net 30	Sales Order Contract	
Start Date MM/DD/YYYY	Expiration Date MM/DD/YYYY	Offer Expires Date MM/DD/YYYY	Status Offered
Check Number 0 / 10	Payment Date MM/DD/YYYY	Billing Comments 0 / 80	

These comments will be visible to the customer.

4. Indicate the *Estimated Delivery Date*.
5. Choose the *Type* from the drop-down - *Pickup*, *Deliver*, or *Booking*.
6. Optionally select a *Payment Term* and/or a *Sales Order Contract* for this Sales Order from the respective drop-downs.
7. The *Start*, *Expiration*, and *Offer Expires Dates* are optional entries but can be helpful if populated.
 - **Expiration Date** – This defaults from the Sales Allocation, if selected. If this order is imported to a Booking, this *Expiration Date* imports into the Booking *Expiration Date*.
 - **Offer Expires Date** – This is used on Sales Orders with an *Offered* status. Populating this date helps keep some preferences true at *Planning / Setup / Location Preferences* on the *Sales Order Prefs* tab. If the *Offer Expires* date passes and the preference is set to *Disallow Approval of an Expired Sales Order*, the *Status* option of *Approved* will become disabled. However, expired Sales Orders can still be imported into a Booking if it was approved prior to that date. This date prints on the Sales Order.
8. Select the *Status* drop-down to choose *Offered*, *Approved*, or *Declined*. This will sync with Windows Agvance.
9. If applicable, enter the *Check Number*. This is limited to 10 characters.
10. The *Payment Date* is an optional field.

Products

1. Select **+ Add Product**.

2. A **grid** of Products displays. Use the *Search* field to find the appropriate Product(s) or scroll through the list. The **Filters** button to the far right of the *Search* bar can be used to narrow down the list of Products.

Product Search

Search: Show Selected 0

Location: SSI Farm Services - IL | State Restrictions: | Product Status: Active Only | Manufacturer: |

Department Category: | Classifications: |

0 | 0 | Export | ...

<input checked="" type="checkbox"/>	Product ID ↑	Product Name ↑	Department ID ↑	Department Name ↑	Units ↑	On Hand ↑	Active Ingredient ↑
<input checked="" type="checkbox"/>	Potash	Potash (0-0-60)	DFrt00	Dry Fert -00	Lbs	-122.900	--

Items per page: 50 | 1 of 1 |

Select & Close

3. The **Show Selected** button next to the *Search* bar is enabled after selecting the Product(s). The number indicates how many Products are currently checked. Selecting the button filters the grid to show only the selected Products.
4. Once the Products are selected, choose **Save & Close**.
5. In the *Products* section of the Sales Order, indicate the *Quantity* for each Product.

1 | 0 | Export | ...

	Product	Prod ID	Department	Dept ID	Quantity	
⋮	Dap (18-46-00)	Dap	Dry Fert -00	DFrt00	2000.000	Lbs + Duplicate
⋮	Potash (0-0-60)	Potash	Dry Fert -00	DFrt00	2000.000	Lbs + Duplicate

+ Add Product

6. Products can be reordered by selecting the grid of dots on the left and dragging to the appropriate position.
7. Choose **+ Duplicate** to add another line of that Product.
8. The **Trash Can** can be selected to remove a Product line.

Pricing

1. In the *Pricing* section, indicate the *Price (\$)* / *Unit* for each Product.

Customer Name
Barry Anderson

Total
\$786.37

Product	Prod ID	Department	Dept ID	Customer Split	Price (\$) / Unit	Customer Share
Dap (18-46-00)	Dap	Dry Fert -00	DFrt00	100.0000	<input type="text" value="411.37"/> / Tons	\$411.37
Potash (0-0-60)	Potash	Dry Fert -00	DFrt00	100.0000	<input type="text" value="375.00"/> / Tons	\$375.00

Notes

1. *Additional Comments* can be entered in the *Notes* section.

Note: A maximum of 240 characters are allowed in this field.

2. After *Notes* are entered, **Create Order** can be selected but additional options are available on the *Additional Info* and *Discounts* tabs.

Additional Info and Discounts Tabs

Additional Info

Optionally enter a *Customer PO #*, *Control Number*, and/or *Territory*.

<input type="text" value="Customer PO #"/>	<input type="text" value="Control Number"/>	<input type="text" value="Territory"/>
0 / 20	0 / 10	0 / 15

Discounts

Discounts already set up in Agvance display on this tab. A maximum of five pricing discounts can be applied to a Sales Order.

1. Check any of the applicable discounts and select **Add Discounts**.

	Description	Discount Type
<input type="checkbox"/>	Corn 6%	Percent
<input type="checkbox"/>	Soybeans 4%	Percent
<input checked="" type="checkbox"/>	Early Pay 10%	Percent
<input type="checkbox"/>	Early Order Discount	Unit Dollars

Add Discounts

2. An *Active Discounts* section displays to indicate the *Rate* for the Discount. To remove the Discount, select the **Delete** icon.

Discount Name	Quantity	Rate	Type	Total Discount	
Early Pay 10%	0.000	<input type="text" value="10.00"/>	Percent	\$0.00	

3. Once all of this information is added, choose **Create Order**.